

1 February 2016



To Member National Authorities – sent by email
Cc Council

Youth Multihull - NACRA 15 Orders and Distribution

Following the Council decision in November, the NACRA 15 is the chosen equipment for the Multihull event for the 2016 Youth Sailing World Championship in Oman (and subsequent Championships) and the 2018 Youth Olympic Games, Buenos Aires.

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The World Sailing Secretariat will be controlling the initial order of distribution of the first 75 NACRA 15 catamarans to Member National Authorities (MNAs). MNAs are encouraged to order the NACRA 15 directly from Nautical Sports B.V (or their dealers) before the 21 March 2016.

If you would like to place an order for a NACRA 15 then please contact as follows:

Nautical Sports B.V, Hellingweg 110-120, 2583DX Den Haag, The Netherlands. Signed orders can be sent by email to: boatorders@nacrasailing.com Tel: +31(0) 70 338 29 00. Contact person handling intake orders is: Annelies Steendam within Nacra Sailing International

Orders will be expected to be authorized by the MNA. Orders should be on the MNA letterhead and shall be signed by the President, Chairman, or Secretary of that Member. Details of the Distribution and Order protocol can be seen below:

1. Distribution

World Sailing will control the order of distribution of the first 75 boats and spars. World Sailing encourage MNAs to place orders with Nacra Sailing International by the deadline of 21 March 2016. Orders from MNAs or those authorised by MNAs will be given priority.

After the initial order deadline of 21 March 2016 World Sailing will then allocate the grouping of distribution based on the boat orders received. Orders may be limited in boat numbers depending on the number of orders received.

Orders received after the 21 March 2016 deadline will be allocated at the end of the original list and will be prioritised in the same manner as above.

2. Order and Payment Protocol

The MNA 'start-up' (first 75 boats) discount price of the complete boat is EUR €10850 ex works, including sails, excluding shipping. Subsequent 2016 Boat price € 11850. All pricing is in euro, ex vat, ex works main office Nacra Sailing International, the Netherlands, ex World Sailing plaque fee). World Sailing allocates hull numbers and groups them for distribution as necessary.



Nacra Sailing International invoices each World Sailing nominated MNA customer 15% of base purchase cost €11850 to secure the building slot. The slot is not considered taken unless deposit is paid.

3. One month prior to start of construction, 50% of base purchase price is invoiced by NACRA Sailing International to the customer.
4. 10 days prior to dispatch final payment is due to NACRA Sailing International. i.e. 35% of base purchase cost plus extras and shipping if applicable. The boat is despatched on receipt of final payment.
5. If at any point payment is not received NACRA Sailing International will inform World Sailing and they will allocate that boat promptly to the next order in the list.

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